

# OUTSIDE SALES SUPPORT

Come grow with us!

TriEst Ag Group, Inc. is an expanding market leader in soil solutions; including soil fumigation, irrigation, fertilizer, grafted plants, and equipment. The company's corporate headquarters is located in Greenville, NC with additional operations in North Carolina, Georgia and Florida. Currently we have an opportunity for a Sales Support Specialist in our Northern Region. The area of concentration will be Michigan, Ohio, Indiana, Illinois, Wisconsin, and Minnesota. Residing in the southwest Michigan or northern Indiana area is a requirement.

## ***Sales Support***

- Hands on technical support for customers, sales representatives, distributors, and custom applicators
- Assist with trials and other research
- Support role in logistics for product shipments and application schedules
- Develop product, agronomic, and market knowledge in fumigants, irrigation, fertilizer, grafted Plants, and application equipment

## ***Fumigation Equipment Set Up and Product Application***

- Plumb all types of fumigation application equipment
- Troubleshoot and first point of contact for technical support
- Calibrate various application metering devices; including orifice plates/pressure, king flow meters, and Raven systems
- Drive and operate fumigation rigs as needed
- Pesticide Applicator's License required within 6 Months of hire for applicable states

## ***Irrigation Equipment Installation and Support***

- Perform automation, electrical, mechanical, and plumbing on irrigation and fertilizer injection equipment; including but not limited to high voltage electrical systems and diesel-powered systems
- Networking, programming, remote systems management, and radio control systems capabilities
- Troubleshoot and first point of contact for technical irrigation support

## ***Shared Responsibilities***

- Maintain company equipment
- Prepare and maintain parts requisitions, time records, and other required reports and forms
- Attend company meetings, trade shows, field days, and other events as required

### ***Required Qualifications***

- At least 23 years of age
- Able to pass a pre-employment physical and drug screen
- High school diploma or equivalent (GED)
- Valid driver's license
- Positive and proactive in supporting team goals
- Strong attention to detail, organization, and time management skills
- Excellent interpersonal and strong communication skills
- Must be able to be part of a team both in working relationships and communications
- Ability to follow written and verbal instructions
- Dependable with a strong work ethic
- Ability to travel

### ***Preferred Qualifications***

- Degree in an agriculture-related field
- Previous experience in irrigation, agricultural sales or support
- Familiarity with Microsoft Office (Word, Excel, PowerPoint, Outlook)

### ***Benefits:***

- Competitive pay
- 401(k) matching
- Yearly bonus
- Dental insurance
- Health insurance
- Vision insurance
- Short Term Disability
- Long Term Disability
- Life insurance
- Paid time off
- Parental leave
- Flexible spending account
- Health savings account
- Relocation assistance may be provided

TriEst Ag Group, Inc. is committed to providing equal employment opportunities without regard to race, color, religion, national origin, marital status, political affiliation, age, disability, veteran status, or sexual orientation, in accordance with federal, state and local law.